Ideal Candidate Report



Business Development Manager Role

Fit First Technologies Careers Date: **January 27, 2020**

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Fit First Technologies Careers

Introduction

What is the Ideal Candidate Report?

This report is a description of the behavioral traits and attributes of the 'ideal' employee in the **Business Development Manager** role, based on studies of top performers in similar roles, as well as the additional input you provided if you completed the Position Analysis Survey.

Extraversion:	Focused		Conductor				
	Ideal Job Fit Range						
Agreeableness:	Independent Thinker		Diplomat				
	minker	Ideal Job Fit Rar	ige				
Conscientiousness:	Fluid		Exacting				
		Ideal Job Fit Range					
Stability:	Instinctive		Cool-headed				
•		Ideal .	Job Fit Range				
Openness:	Conventional		Curious				
•		Ideal Job Fit Range					
Work Ethic:	Externally		Internally Motivated				
	motivated	motivated Ideal Job Fit Range					
Integrity:	Varied		> Principled				
<i>y</i>		Ideal Job Fit Range					

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Core Behavioral Traits That Are Most Critical for Success in This Role:

What Is This?

This section outlines the traits and characteristics that are most critical to success in the Business Development Manager role.

EXTRAVERSION

Degree to which one requires social interaction and authority.

Focused:				Conductor:	
You do your best work when you can work with minimal interruptions from others.		Ideal Ra	nge for This Job		Others are drawn to you, and you are adept at asserting yourself and directing social situations.

Ideal Candidate:

This position calls for people that display this trait like most people. The ideal candidate prefers to work in a group setting in which they have the opportunity to interact with others, but is able to work alone with limited contact for short periods of time.

AGREEABLENESS

Tendency to be friendly, approachable, and easy to get along with.

Independent Thinker: Dip	plomat:
You tend to take a self-directed approach in your work. You tend to take a self-directed approach in your and is the	u prefer to avoid conflicts d believe group consensus he best way to achieve lective goals.

Ideal Candidate:

This position calls for people that display this trait like most people. The ideal candidate usually cooperates with others in order to ensure group harmony as long as their goals do not drastically differ from those of the group.

CONSCIENTIOUSNESS

Tendency to strive for perfection, sometimes at all costs.



Ideal Candidate:

This position calls for people that display this trait like most people. The ideal candidate prefers to be precise in their actions, but can take the big picture into account when necessary.

STABILITY

Degree to which one reacts positively to negative or stressful situations.

Instinctive:		Cool-headed:	
You follow your instincts in stressful situations.			You keep a cool head under
	,	stress and use logic to find a solution.	

Ideal Candidate:

This position calls for people that display this trait more prominently than most people. The ideal candidate is usually objective in their decision-making and actions, even in trying circumstances.

OPENNESS

Willingness to try new ways of doing things.



Ideal Candidate:

This position calls for people that display this trait less prominently than most people. The ideal candidate favors traditional methods and familiarity, but will adapt to new methods when required.

WORK ETHIC

Willingness to work for the intrinsic benefit of work and its ability to enhance character.

Externally motivated: Internally Motivated: You take great pride and You keep your eyes on the goal during a task, and are satisfaction in completing a **Ideal Range for This Job** driven to reach your objective. job well, and will often take the intiative on tasks.

Ideal Candidate:

This position calls for people that display this trait like most people. The ideal candidate gains their drive from the need to be successful, however, they appreciate the external awards that come along with it.

INTEGRITY

Tendency to behave in an uncompromising and consistently honest, moral, and ethical manner.



Ideal Candidate:

This position calls for people that display this trait like most people. The ideal candidate prides themselves in telling the truth, but sometimes withholds information if it won't harm anyone.